

# BUILDING FUTURE LEADERS



## NATIONAL APARTMENT LEASING PROFESSIONAL®

### Investment for Your Future!

Leasing Professionals are the face of the industry! Earning your NALP will show your commitment to your career while teaching you how to effectively market & manage your community's reputation.

- October 10<sup>th</sup>: Residents, Marketing, Maintaining your Community, & Competition
- October 17<sup>th</sup>: Relevant Laws, How to Apply Them, & Sales Process
- October 24<sup>th</sup>: Meeting the needs of Residents, Market Survey Guidelines
- November 17<sup>th</sup>: Candidate's Market Survey Presentation

**All classes will be held at the AAGD Training Center from 9am to 5pm  
5728 LBJ Freeway Ste 100. Dallas, TX 75240**

**Instructor:** Wendy Walker, NALP, NAAEI Faculty

*Pre-requisites and annual renewal required. Candidate must attend all four classes (above), pass the Market Survey Presentation, and meet all examination requirements within a 12-month period in order to receive the Credential. Visit [www.aagdallas.com](http://www.aagdallas.com) for more details.*

**REGISTER BY September 26<sup>th</sup>, 2017**

#### Course Registration

To register for the NALP program, fax a completed copy of this form to 972-385-9412 or e-mail the form to Daniel Esquer at [desquer@aagdallas.com](mailto:desquer@aagdallas.com). To register online, visit [www.aagdallas.com](http://www.aagdallas.com).

**Program must be paid in full by September 26th, 2017.**

#### Payment Options

**\$475 for AAGD Members (10% Discount for Apartment Academy Properties)**

**\$675 non-member price**

Bill Property (AAGD members)     Credit Card     Apartment Academy Property

Check/Credit Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ 3 or 4-digit code: \_\_\_\_\_

Name on Credit Card: \_\_\_\_\_ CC Billing Address: \_\_\_\_\_

Name (as it will appear on certificate): \_\_\_\_\_

Property Name: \_\_\_\_\_

Mgmt. Co.: \_\_\_\_\_ Phone: \_\_\_\_\_

E-mail (for you to receive information regarding the course.): \_\_\_\_\_

Property Supervisor Name: \_\_\_\_\_

**FAX COMPLETED FORM TO (972) 385-9412**

**CREDENTIAL PROGRAMS:** In order to receive materials and testing information programs must be paid in full by September 26th, 2017. Cancellation for any NAA credentials must be received in writing and approved by AAGD Director of Education 2 weeks prior to the first class (September 26th, 2017). Important; keep cancellation approval e-mail for your records. If cancellation is not received by the deadline but before the start of the program, you are responsible for a one time, non-refundable \$125 fee for restocking. No shows will be billed. We accept attendee name changes up until the first day of class.

All students who enroll in Credential Courses must complete and submit a credential enrollment with NAA before the first day of class. Instructions for online enrollment can be obtained by contacting [desquer@aagdallas.com](mailto:desquer@aagdallas.com).

