



Name: **DEMO USER**  
 Test Name: **Certified Apartment Manager (CAM)**  
 Test Date: **6/28/2023**

We regret to inform you that you did not achieve a passing score on the CAM exam. To pass the exam, you must achieve a score of 650.

The tables below show your overall score and performance in each content area of the exam. The CAM exam covers nine content areas, or domains. The information in the following tables is based on your responses to the exam questions and will help you as you prepare to retake the exam; however, the best way to ensure a passing score on your next attempt would be to prepare in all domain areas.

**Overall Test Results:**

	Results
<b>Your Score</b>	<b>645</b>
Passing Score	650
Minimum Possible Score	200
Maximum Possible Score	800

**Results By Domain:**

Your performance in each domain should be interpreted cautiously, because there are fewer questions in each domain than on the overall exam. If you choose to retake the exam, it is important to study all domains. Studying the domains in which your performance was weakest can help improve your overall score while studying the domains in which your performance was strongest can help maintain that strength during a retest.

Domain	Percent Correct
Managing the Sales Process	59%
Managing Resident Relations	58%
Managing the Physical Property	60%
Managing Personnel	54%
Managing and Analyzing Financial Performance	81%
Evaluating the Property	83%
Evaluating Market Analysis Data	86%
Evaluating Financial Data	88%
Evaluating Potential Economic Benefits Through Alternatives	71%

\* Percent Correct is the number of items answered correctly in a domain divided by the total number of scored items within that domain.

We hope that you will take the exam again. Please contact your course administrator and see your Candidate Handbook for information on retaking the exam.

In order to earn the CAM credential, you must pass the exam. Once you pass, your name will be added to the NAAEI Credential

Holder Directory within two weeks. To learn more about maintaining your CAM credential, please visit our website:  
[www.naahq.org/renew](http://www.naahq.org/renew).

If you would like to make a comment about the content of the exam or your experiences during the administration of the exam, or if you have any questions regarding the CAM exam, please contact [education@naahq.org](mailto:education@naahq.org).