



# Gain inside apartment industry knowledge!



**CERTIFIED APARTMENT SUPPLIER®**

If you're a **supplier of apartment products or services** we recommend this course!

*"CAS is a great program that all supplier partners should go through. It covers a variety of information, but, for me, the look at a 'day in the life' of a property management professional was very beneficial — especially to our newer supplier partners."*

Mary Walsh, CAS  
Vice President of Enterprise Sales  
RealPage  
Houston

## CERTIFIED APARTMENT SUPPLIER

Earning CAS allows you to network with your peers from other companies, learn about the benefits and activities your local apartment association offers, and engage in apartment association meetings and events. The course is an opportunity for suppliers to hear the everyday challenges faced by apartment-manager customers.

### You'll learn about:

- Applicant screening, leasing contracts, and move-ins
- Rent collection, lease renewal, the move-out process, lease termination, and eviction
- Property management systems and their functions
- How community managers create a positive fair housing environment
- Minimizing risk through inspections, preventive maintenance, safety programs, and documentation
- Addressing property and environmental hazards and crime
- Analyzing property financial operations and underperformance
- Monitoring property performance to achieve an owner's investment goals
- Maximizing net operating income



Available as  
**in-person course only**

For more information, visit  
[naahq.org/CAS](http://naahq.org/CAS)



To register for the CAS Credential Program  
contact [heather@gcnkaa.org](mailto:heather@gcnkaa.org)



Greater Cincinnati  
Northern Kentucky

# CERTIFIED APARTMENT SUPPLIER



Apartment  
Association

Member Pricing \$340 or \$110/Module  
(includes continental breakfast and box lunch)

Sponsored locally by: HD Supply

Day 1 – Wednesday, January 25 9:00 am – 5:00 pm

- Industry Essentials
- Legal Responsibilities

Day 2 – Thursday, February 16 9:00 am – 5:00 pm

- Risk Management
- Financial Management

Day 3 – Thursday, March 23 9:00 am – 4:00 pm

- Resident Experience & Review

## Registration Information

Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Community Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

## Payment Options

\_\_\_\_\_ Bill Me (Members only)

\_\_\_\_\_ Payment enclosed check # \_\_\_\_\_

\_\_\_\_\_ Charge the Credit Card Listed Below

Cardholder Name: \_\_\_\_\_

Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Security code on card: \_\_\_\_\_

Signature: \_\_\_\_\_

Return to GCNKAA at 7265 Kenwood Road Suite 100, Cincinnati OH 45236

Fax to 513.407.7868 Email to: [heather@gcnkaa.org](mailto:heather@gcnkaa.org)