



# Gain inside apartment industry knowledge!



**CERTIFIED APARTMENT  
SUPPLIER®**

If you're a **supplier of apartment products or services** we recommend this course!

*"CAS is a great program that all supplier partners should go through. It covers a variety of information, but, for me, the look at a 'day in the life' of a property management professional was very beneficial — especially to our newer supplier partners."*

*Mary Walsh, CAS  
Vice President of  
Enterprise Sales  
RealPage  
Houston*

## CERTIFIED APARTMENT SUPPLIER

Earning CAS allows you to network with your peers from other companies, learn about the benefits and activities your local apartment association offers, and engage in apartment association meetings and events. The course is an opportunity for suppliers to hear the everyday challenges faced by apartment-manager customers.

### You'll learn about:

- Applicant screening, leasing contracts, and move-ins
- Rent collection, lease renewal, the move-out process, lease termination, and eviction
- Property management systems and their functions
- How community managers create a positive fair housing environment
- Minimizing risk through inspections, preventive maintenance, safety programs, and documentation
- Addressing property and environmental hazards and crime
- Analyzing property financial operations and underperformance
- Monitoring property performance to achieve an owner's investment goals
- Maximizing net operating income



**Available as  
in-person course only**

**For more information, visit  
[naahq.org/CAS](http://naahq.org/CAS)**

# Registration Form

## Certified Apartment Supplier (CAS) Training

Sign me up for:

The CAS Credential  
September 26, 28, 29, 30, 2016

**\$429 for members and \$529 for non-members**

Sept. 26: 10am-5pm, Sept. 28: 1pm-5pm, Sept. 29: 8am-5pm, Sept. 30: 8am-11am

All courses will be held at Balfor Restoration located at  
30 North Plains Industrial Road, Wallingford, CT

### NAAEI Refund Policy

Absolutely no refunds will be issued. If for any reason you cannot attend the course, you or your company may send someone in your place. If you choose to drop the class and cannot replace your seat, you may receive a credit towards another National Training course.

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Fax or email your completed form to Kim McCrossen at 703/248-8370 or [kimberlymcrossen@naahq.org](mailto:kimberlymcrossen@naahq.org).**

Make checks payable to NAAEI and mail to:  
Kim McCrossen  
NAAEI  
4300 Wilson Blvd.  
Suite 400  
Arlington, VA 22203

**To pay over the phone by credit card, please contact Kim McCrossen at 703-797-0610.**



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THE CONNECTICUT APARTMENT ASSOCIATION

