



Maximize your rental property income!



The Independent Rental Owner Professional Course

If you're an **independent rental owner** we recommend this course!

IROP THE INDEPENDENT RENTAL OWNER PROFESSIONAL COURSE

IROP The Independent Rental Owner Professional Course will help you earn your IROP credential. Whether you are a new or experienced independent rental owner, this course gives you an “insider’s view” of professional property ownership and management practices.

You'll learn about:

- Key elements of successful rental unit ownership
- Preparing and managing a budget
- Planning taxes strategically
- Establishing relationships with code department representatives
- Protecting and insuring your investment
- Increasing your property's energy efficiency to increase market value
- Screening, hiring, and training employees
- Scheduling unit inspections for preventive maintenance
- Establishing rental rates and marketing to find residents
- Qualifying residents and complying with fair housing laws
- Considering the important elements of an enforceable lease
- Owner liability, rent collection, security deposits, and eviction
- Developing turnkey rental unit preparation and resident move-in processes
- Showing the rental unit and qualifying and screening prospective residents
- Managing resident retention and terminating leases



**Available in person
and online!**

**For more information, visit
naahq.org/IROP**

To locate an affiliate offering this course near you, visit
naahq.org/learn/education/find-course.

