Thank You for Your Involvement







Your Support is Critical to Our Success

The Apartment and Office Building Association (AOBA) of Metropolitan Washington is part of the NAA Network— Local, State, and National Associations Working on Your Behalf

AOBA MEMBERSHIP AUTOMATICALLY GIVES YOU NAA MEMBERSHIP

AOBA is the local affiliate of the National Apartment Association (NAA). As a federation of nearly 170 state and local affiliates, NAA encompasses over 69,000 members representing more than 8.1 million apartment homes throughout the United States and Canada.

AOBA members are owners nd/or managers of commercial and multi-family residential properties, as well as companies that provide products and services to the real estate industry. Currently, the combined portfolio of AOBA's membership is approximately 216 million square feet of commercial office space and 306,000 residential units in the District of Columbia, Maryland and Virginia.

ADVOCACY SUPPORT

AOBA is federated with NAA, and through this affiliation, AOBA members are represented on Capitol Hill and before federal agencies, and have access to research and information, and forums for networking with peers across the country at NAA National Conventions. AOBA's advocacy team of six lobbyists represents members interests in DC, Suburban Maryland and Northern Virginia.

EDUCATION AND PROFESSIONAL CERTIFICATIONS

AOBA offers a range of courses and seminars to give members the competitive edge in commercial and residential management. Knowledge that supports our members increased NOI. In addition, through its federation with NAA, AOBA members can participate in nationally recognized professional certification programs.

WORKING TOGETHER TO REDUCE ENERGY COSTS

AOBA provides members the ability to achieve savings in the procurement of energy and energy-related services through access to industry information and combined procurement. Our work in utility cases also helps members contain costs.

AOBA MEETINGS & EVENTS

Meetings and special events give members the opportunity to meet and exchange best practices with other industry professionals.

NAA BENEFITS INCLUDE

- NAA Government Affairs Protecting the industry through local, state and national advocacy initiatives and grassroots mobilization
- · NAA Click & Lease Program Customized to protect you locally
- \cdot NAA Education Institute Skill development that maximizes NOI
- Meetings & Expositions Network, get educated & learn about the new products and services all that increase your NOI
- Industry Resources National award-winning monthly magazine, newsletters and website, and knowledge-sharing through social media
- The NAA Open Door Program An exclusive NAA member benefit and not an endorsed product program. Participants in the program are reputable businesses that offer valuable services and competitive prices to our members.

"AOBA's vigilant advocacy efforts are critical to controlling my operating costs." -Harald Mangold, President, Scott Management, Inc. Alexandria, VA

www.aoba-metro.org

www.naahq.org